## Message Text

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PAGE 01 STATE 104294 ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 DODE-00 PM-04 CIAE-00 INR-07 NSAE-00 OC-06 CCO-00 /037 R

DRAFTED BY COMM/BIC/OED/SIPS/WRHAYDEN/SG APPROVED BY EB/OCA/CM/SPHARRIS COMM/BIC/OED/SIPS/SSLEON COMM/BIC/OED/OBOD/RECOHEN STATE/EUR/RPM/EREHFELD (INFO) DOD/ISA/JMILLER (INFO)

-----071709Z 075495 /41

R 070040Z MAY 77 FM SECSTATE WASHDC TO USMISSION NATO INFO USCINCEUR AMEMBASSY BRUSSELS

UNCLAS STATE 104294

CINCEUR FOR NICSMA CONTRACT BRANCH

E.O. 11652: NA

TAGS: BEXP, MARR, NATO

SUBJECT: PRODUCT OPPORTUNITY - BID DOCUMENTS FOR SATCOM III

REF: A) USNATO 2671; B) USNATO 2282; C) MULLEN/HAYDEN J TELCON 5/4/77

1. DUPLICATE BOX 7 OF 10 CONTAINING VOL. IX OF BID FROM AERONUTRONIC-FORD (NOW FORD AEROSPACE AND COMMUNICATIONS) FOR IFB/CB/1976/5052/S3G, SATCOM III GROUND TERMINALS, WAS DISPATCHED 5/5/77 TO U.S. MISSION NATO FOR TRANSMITTAL TO NICSMA. THE BOX IS TO BE DELIVERED VIA APO AIR MAIL. UNCLASSIFIED

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2. FORD AEROSPACE, PALO ALTO, CALIFORNIA, SENT 10 BOXES CONTAINING A SET OF SUBJECT BID DOCUMENTS TO USDOC ON 4/21/77. PLANE CARRYING DOCUMENTS WAS FORCED TO LAND IN SALT LAKE CITY, UTAH. A SECOND SET OF THE BOXES CONTAINING BID DOCUMENTS WAS IMMEDIATELY SENT FROM FORD TO USDOC BY AIR. ON 4/22/77 BOTH SETS ARRIVED IN THE OFFICE OF THE

STRATEGIC INDUSTRIAL PRODUCT SALES GROUP, USDOC, WITHIN MINUTES OF EACH OTHER AT APPROXIMATELY 0900. THE SECOND SET WAS RETAINED AS BACKUP FOR THE FORD BID. THEREFORE, THE BOX 7 SENT TO U.S. MISSION TO NATO 5/5/77 IS IDENTICAL

WITH THE ONE SENT 4/22/77, AND BOTH WERE RECEIVED BEFORE BID DEADLINE IN ACCORD WITH PROVISIONS OF REFTEL B. BOTH BOXES 7 BEAR OUR REGISTRATION NO. 0101401.

3. PLEASE ADVISE SIPS/USDOC WHEN BOX SENT 5/5/77 IS RECEIVED. MISSION'S ASSISTANCE IN HANDLING THE BIDDING DOCUMENTS AND ALERTING USDOC TO THE MISSING MATERIAL WHICH HAD BEEN SENT ON 4/22/77 IS GREATLY APPRECIATED. CHRISTOPHER

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## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: ALLIANCE, TELECOMMUNICATION, PROPOSALS (BID), CONTRACTS

Control Number: n/a

Copy: SINGLE Sent Date: 07-May-1977 12:00:00 am

Decaption Date: 01-Jan-1960 12:00:00 am Decaption Note:

Disposition Action: n/a

Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

Disposition Date: 01-Jan-1960 12:00:00 am Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE104294
Document Source: Concept Programment Unique Concept Progr

Document Unique ID: 00 Drafter: BIC/OED/SIPS/WRHAYDEN/SG

Enclosure: n/a Executive Order: N/A

Errors: N/A **Expiration:** 

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Original Handling Restrictions: n/a
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Subject: PRODUCT OPPORTUNITY - BID DOCUMENTS FOR SATCOM III

TAGS: BEXP, MARR, US, NATO, AERONUTRONIC-FORD, FORD AEROSPACD & COMMUNICATIONS,

To: NATO BRUSSELS

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Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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